

Pricing & Service Agreement

Account #: _____
 Account Name: _____
 Account Address: _____
 Account City/ST/Zip: _____
 Sales Rep: _____

Effective Date: _____

ORIGIN STATE: MICHIGAN (NOTE: SEE WWW.CENTRALTRANSPORTINT.COM FOR GUARANTEED SERVICE PROGRAM)

CTII PALLET PROGRAM '10

- Subject to the terms and conditions listed on the reverse side.
- Shipments must be tendered and delivered on a pallet.
- Maximum pallet dimensions 48" x 48" x 54" (height inclusive of pallet). Maximum weight is 2,500 pounds per pallet.
- Standard Pallet rates apply on individual shipments of 1 to 8 pallets WITH MAXIMUM WEIGHT PER SHIPMENT OF LESS THAN 20,000 POUNDS.
- Rates apply from origin state noted above to destination state listed below.
- Direct shipments whose origin and destination points are served by the same CTII terminal facility will be rated at \$42.00 per pallet.
- CTII **Standard LTL** Fuel Surcharge will apply in addition to the above rates.
- Rates listed above are stated in U.S. funds, except those between Canadian points which are stated in Canadian Funds
- Carriers liability will not exceed \$1.00 (US Funds) per pound per package for US origin shipments and \$1.00 (Canadian Funds) for Canadian origin shipments.

Destination State (Direct Points Only)	Single Pallet Price	Price Per Pallet (2-8)
AL	\$162	\$125
AR	\$195	\$150
AZ	\$344	\$265
CA	\$344	\$265
CO	\$260	\$200
CT	\$214	\$165
DE	\$195	\$150
FL	\$247	\$190
GA	\$162	\$125
IA	\$104	\$80
IL	\$74	\$57
IN	\$74	\$57
KS	\$162	\$125
KY	\$74	\$57
LA	\$195	\$150
MA	\$214	\$165
MD	\$195	\$150
ME	\$214	\$165
MI	\$68	\$53
MN	\$162	\$125
MO	\$104	\$80
MS	\$162	\$125
NC	\$162	\$125
NE	\$162	\$125
NH	\$214	\$165
NJ	\$195	\$150
NV	\$344	\$265
NY	\$195	\$150
OH	\$74	\$57
OK	\$195	\$150
OR	\$370	\$285
PA	\$130	\$100
RI	\$214	\$165
SC	\$162	\$125
TN	\$87	\$67
TX	\$195	\$150
UT	\$260	\$200
VA	\$195	\$150
VT	\$214	\$165
WA	\$370	\$285
WI	\$74	\$57
WV	\$97	\$75
Ontario	\$162	\$125
Quebec	\$344	\$265

CTII PALLET PROGRAM '10

Program Rules

- ¹ This program is not subject to alternation with rates that may be provided in any other tariff or agreement.
- ² Actual pallet count must be noted on Bill of Lading in the left hand column instead of the total loose pieces. The actual piece count can be written elsewhere on the B/L.
- ³ The number of pallets tendered or received by a single location (whether rated under Pallet Program or not) will be totaled daily to determine the proper rating of shipments (I.e. single pallet or multiple pallet pick-up or delivery). Inbound collect shipments and outbound prepaid shipments will be aggregated separately.
- ⁴ Pallet pricing applies on palletized dock-to-dock shipments only. For the purposes of this program, "pallet" will be defined as any type of handling unit which has been designed to be handled by a standard fork lift. Freight must be enclosed in protective packaging and secured to the pallet.
- ⁵ If pallet count is not indicated on the B/L and/or if shipment is outside the Pallet Program rules or territory, CTII Dyno class rates and rules will apply with a 70% discount, subject to a minimum charge of \$85.00 US Domestic; \$149.00 International and \$199.00 Jointline US and \$249.00 Jointline US-Canada.
- ⁶ Pallet rates apply to pallets not exceeding 48" (L) x 48" (W) x 54" (H)* (height inclusive of pallet) in any dimension. If pallet exceeds 48"x48"x54" in any dimension, each pallet will be billed and charged at 175% of the otherwise applicable "per pallet" rate.
If a shipment contains any pallets with any dimension exceeding 96", the entire shipment will be subject to standard LTL rates and rules and will not be accepted under the Pallet Program. Shipments of Household Goods (NMFC 100200) which exceed maximum pallet dimensions of 48" (L) x 48" (W) x 54" (H) (height inclusive of pallet) will also be subject to CTII 100 (series) Item 395.
- ⁷ Maximum pallet weight is 2,500 pounds. If the weight of a pallet exceeds 2,500 pounds, that pallet will be rated at 150% of the otherwise applicable "per pallet" rate. When shipment consists of more than one pallet and the weight of each pallet is not shown on the B/L, the method for determining average weight per pallet shall be to divide the total weight of the shipment by the number of pallets to get the average weight per pallet.
- ⁸ **Pallet rates will apply on individual shipments consisting of 1 - 8 pallets. Each individual pallet above 8 on a single shipment will be rated at 200% of the applicable Pallet Rate. For example, if a shipper tenders 12 pallets on a single shipment, shipper will be invoiced for 8 pallets at the applicable rate and for 4 pallets at 200% of the applicable pallet rate. For rates on shipments of 9 or more pallets, please call our Volume Quotes Department at 1-586-467-1900.**
- ⁹ **Any individual shipment WITH A TOTAL WEIGHT OF 20,000 POUNDS OR MORE will be subject to CTII 100 (SERIES) ITEM 385 VOLUME RATING and WILL NOT be accepted under the Pallet Program.**
- ¹⁰ Carrier's liability for cargo loss and damage will be equal to the actual value not to exceed \$1.00 (US Funds) per pound per package subject to a maximum of \$2,500 (US Funds) per shipment for U.S. origin shipments and not to exceed \$1.00 (Canadian Funds) per pound per package subject to a maximum of \$2,500 (Canadian Funds) per shipment for Canadian origin shipments.
- ¹¹ Pallet rated shipments will be subject to all rules and accessorial charges contained in CTII 100 (series) Rules Tariff (including, but not limited to, COD Fees, inside delivery, lift gate charges, fuel surcharge, appointment, etc) with the exception that Items 395 Household Goods (except as noted) and 611 Cubic Capacity, 647 Notify and 890 Single Shipment of CTII 100 (series) Rules Tariff are not applicable to "per pallet" rated shipments.
- ¹² Pallet Rates and charges apply to outbound prepaid, inbound collect and third party shipments for which the accredited participant is responsible for the freight charges. Rates and Charges apply between CTII Direct Service Points. However, the origin state or province must be a state or province included in the Pallet Program. This program does not apply to outbound collect shipments or Blind Shipments. Inbound rates are listed by the applicable Origin State.
- ¹³ Terms & conditions and prices subject to revision and future rate increases without notice.

Additional savings for customer: Pallet Incentive

If Shipper tenders and/or receives 120 pallets per month of all locations combined, there will be an additional 10% savings on Pallet Rated shipments.

Customer is to submit to Carrier an invoice requesting savings to be paid. Invoice to include Shippers Name, Address, Phone Number and listing of Pro Numbers or copy of B/L, # of pallets shipped, revenue and savings requested.

Example: September 2008 Savings requested;

120 pallets at \$70.00 per pallet = \$8,400.00 x 10% Pallet Incentive Savings = \$840.00

Savings requested Invoice should be sent to: pricing@goctii.com

Please Note: Incentive payments are based on basic, net pallet charges only - exclusive of fuel surcharges, accessorial and other charges. When submitting invoices, the format of the above example is to be used showing only net pallet charges.

--- See www.centraltransportint.com for a listing of CTII 100 Series Rules and Direct Service Points. ---